

Responses to Queries

Expression of Interest (EOI) on provision of consultancy services for establishment of state of the art financial market infrastructure and the enabling legal and regulatory framework in Sri Lanka

Questions are in reverse chronological order and the most recent question and answer appear top of the list.

Date Responded: 02 Jul 2018

Question 7: Is the CBSL's goal for FX to have Exchange Trading for:

- a. B2B only, or
- b. B2B and D2C only
- c. Institutional scale only
- d. Exchange Traded interacting with OTC (in the options a to c) above
- e. Price formation methodology, covering pre- and post-trade transparency
- f. The rules framework for the FX market

Answer:

- a. No
- b. Yes
- c. No, Institutional and individual scale
- d. FX traded OTC and through Exchange
- e. Price formation methodology is required, covering pre-trade and post-trade transparency
- f. Required

Question 6: Is the policy that the RFP will only look for proven solutions which are live in some other reference market.

Answer: RFP will primarily look for established solutions with experiences, while the bidder can additionally propose experimental technologies. However, the final decision is at the discretion of the Tender Board.

Date Responded: 26 Jun 2018

Question 5: In paragraph 4.2 of the EOI, please confirm whether you are expecting the consultant to be totally independent of any IT vendor – i.e. it is not a system provider?

Answer: Consultant has to be independent from the prospective IT systems providers for this assignment.

Question 4: In paragraph 4.2 of the EOI, can you clarify what you mean from a consulting reference site viewpoint – e.g. these are sites where the consultant has advised on a project relevant to this expression of interest.

Answer:

Reference site(s) for ETP, which consultant has advised relevant to ETP implementations.

Reference site(s) for CSD, which consultant has advised relevant to CSD systems.

Reference site(s) for CCP, which consultant has advised relevant to CCP implementation.

Question 3: Please can you clarify the asset class scope of the project for the launch phase – please insert yes / no after each:

- a. Government Bonds
- b. Government Bills
- c. Repos
- d. SL Rupees Gross Payments
- e. FX Payments
- f. Interest rate/currency derivatives
- g. Credit default swaps
- h. Equities
- i. Corporate Bonds
- j. Equity Derivatives
- k. Commodities

Answer:

CBSL strongly recommended that the answer posted on 08.06.2018 in relation to the Question No. 01 is also read.

Following asset classes are in the scope of the project

- | | |
|---------------------------------------|---------------------------------------------------|
| a. Government Bonds | Yes |
| b. Government Bills | Yes |
| c. Repos | Yes (Repos on Government Bonds and bills) |
| d. SL Rupees Gross Payments | Yes USD/LKR and cross currency (foreign exchange) |
| e. FX Payments | Yes |
| f. Interest rate/currency derivatives | Yes |
| g. Credit default swaps | No |
| h. Equities | No |
| i. Corporate Bonds | No |
| j. Equity Derivatives | No |
| k. Commodities | No |

Date Responded: 12 Jun 2018

Question 2: Our consultancy is purely fixed income specialised - is this eligible for the EOI? Is the Bank open to a fixed income solution or are you looking for a consultancy that covers both fixed income and forex?

Answer:

Please refer to the [EOI](#), *Section 4 – Eligibility Criteria*, and see the possibilities for applying with an eligible another party that has the expertise in Forex (forming a joint venture), where the joint venture is responsible for *Key Deliverables* mentioned in the *Section 3* of the EOI.

Proposed Consultancy shall cover financial market instruments, inclusive of fixed income and forex instruments.

Further, the shortlisted consultants may be allowed to associate with each other to complement their respective areas of expertise at the time of Request for Proposals (RFP), which may be permissible only with the approval of the Procurement Entity.

Date Responded: 08 Jun 2018

Question 1: I would like to query please if this is applicable for submission at this point of time or is the consultancy required to be multi asset class?

Answer:

Consultancy services are required considering the following asset classes and transactions:

- (a) Government Debt (multi-currency)
 - i. Bills
 - ii. Bonds (fixed / floating rate coupons)
- (b) Derivatives
 - i. Swaps (IRS etc.)
 - ii. Futures
 - iii. Options
 - iv. Forwards
- (c) Money Market
 - i. Call
 - ii. Repurchase
- (d) Forex Market
 - i. SPOT
 - ii. TOM
 - iii. CASH
 - iv. FX Forwards
 - v. FX Swaps

Complete list of asset classes will be included to the request for proposal (RFP) document.