

Responses to Queries

Expression of Interest (EOI) on provision of consultancy services for establishment of state of the art financial market infrastructure and the enabling legal and regulatory framework in Sri Lanka

Questions are in reverse chronological order and the most recent question and answer appear top of the list.

Date Responded: 12 Jun 2018

Question 2: Our consultancy is purely fixed income specialised - is this eligible for the EOI? Is the Bank open to a fixed income solution or are you looking for a consultancy that covers both fixed income and forex?

Answer:

Please refer to the [EOI](#), *Section 4 – Eligibility Criteria*, and see the possibilities for applying with an eligible another party that has the expertise in Forex (forming a joint venture), where the joint venture is responsible for *Key Deliverables* mentioned in the *Section 3* of the EOI.

Proposed Consultancy shall cover financial market instruments, inclusive of fixed income and forex instruments.

Further, the shortlisted consultants may be allowed to associate with each other to complement their respective areas of expertise at the time of Request for Proposals (RFP), which may be permissible only with the approval of the Procurement Entity.

Date Responded: 08 Jun 2018

Question 1: I would like to query please if this is applicable for submission at this point of time or is the consultancy required to be multi asset class?

Answer:

Consultancy services are required considering the following asset classes and transactions:

- (a) Government Debt (multi-currency)
 - i. Bills
 - ii. Bonds (fixed / floating rate coupons)
- (b) Derivatives
 - i. Swaps (IRS etc.)
 - ii. Futures
 - iii. Options
 - iv. Forwards
- (c) Money Market
 - i. Call
 - ii. Repurchase
- (d) Forex Market
 - i. SPOT
 - ii. TOM
 - iii. CASH
 - iv. FX Forwards
 - v. FX Swaps

Complete list of asset classes will be included to the request for proposal (RFP) document.